

10 ways to tender

faster, smarter, better

If you're like most procurement managers, you need to do more with less but still deliver better outcomes.

That's why we developed eSource by triSaaS. This innovative cloud-based solution automates the time-intensive tasks involved with managing suppliers' submissions, allowing you to run tenders faster, negotiate smarter and achieve better results.

1.

Stop building complex excel spreadsheets to collect and analyse supplier quotations

Our online eSourcing system collects, reviews, audits and ranks supplier bids in seconds without the need for complex spreadsheets.

2.

Why go back and forth with suppliers using emails?

The two-way interactive portal effortlessly guides buyers and suppliers through the tender cycle. Auto version control reduces errors and improves auditability.

3.

Stop inviting the same supplier(s)

The market directory enables you to quickly discover and choose all the suppliers that meet your criteria (i.e. geography, size, products), and the online portal and tools make it easy for suppliers to compete.

4.

Cease contacting suppliers constantly to see where they are in the process

Our system automatically sends suppliers notifications to keep them on track, ensuring they keep within your timelines and submit on-time.

5.

Stop using your calculator to confirm/check pro rata

Our system automatically calculates supplier pro rata pricing, reducing the chance for errors that could result in misleading or inaccurate pricing.

7.

Stop awarding supplier prematurely, after only 1 round

Our carry forward event feature allows you to quickly take your preferred suppliers through multiple rounds and drive competition by sharing information that inform suppliers how they're performing and where they need to improve.

6.

Don't waste time to verify accuracy and completeness of suppliers' submissions

PROBE is the industry's only tool to automatically flag items that are incomplete or do not fall within your specified criteria. triTender highlights any discrepancies that need attention. Just click a button and any and all issues are sent on to the supplier for resolution.

10.

Don't misplace or lose track of supplier contracts

Automate contract management with one tool that allows you to easily access, monitor and manage all your contractual obligations and agreements from one central repository.

8.

Why search through mounds of data to identify your preferred supplier

Quickly compare supplier submissions side-by-side. Apply rebates and listing fees to calculate invoice pricing to ensure the supplier will meet expectations.

9.

Why pull together half-baked reports with potentially inaccurate/unknown data for stakeholders?

Generate reports on the fly and present data that informs management on product pricing, overall savings by group and by unit, alternative suppliers and more.